

Proposal - Competitiveness



ATH-Praezis proves to be a dependable confidant in proposal, or bid, preparation. Preparation of proposals require keen engineering judgment, cost-responsible mind-set, commercial-sensitivity coupled with fast-action.

With experienced proposal engineers, estimators and draftsmen, ATH-Praezis acts swiftly, to work within the exacting time limits, proposal deadlines to deliver correct and dependable information on the basis of which customers may place winning construction or EPC bids.

Reliable, critical review of the ITBs, bid documents is also offered through ATH-Praezis staff, enabling customers to compile aggressive bids, on time, without compromising on integrity of the bid.

ATH-Praezis services typically will be in the areas of, (i) review of bid documents, extraction of scope of work, (ii) preparation of queries to be put to the clients, (iii) preparation of plot plans, layouts and data-sheets, (iv) technical, commercial clarifications and evaluations of vendor quotes, (v) material take-offs, bills of quantities, (vi) cost estimates, (vii) bid compilation; all these and more with a flexibility to work with client-specified formats.

ATH-Praezis understands the methods & systems employed in various stages of project execution, construction, and its team of estimators is familiar with construction principles; be it bid-stage estimating and can offer support in value engineering.

In Proposal -Competitiveness value proposition, ATH-Praezis experts and estimators are able to account for risks, cost escalations, site logistics, contingency, as well as point-out deficiencies and any errors in bid documents.

With ATH-Praezis linked-up with customers' architects and engineers, customer can rest-assured that the bid and cost estimates responds accurately to the nature of the project.

The Praezis Advantage

Recognized for attention to detail and speed of service, ATH-Praezis balances innovative, responsive solutions with a pragmatic, cost-conscious approach. This client-centred philosophy earns ATH-Praezis customer trust and lasting business relationships.

ATH-Praezis works with its customers on any size of project - small or large, urgent or planned - meeting client's current and future needs.

Each assignment is led by one of ATH-Praezis hands-on principals and embraced by a carefully selected project team of seasoned professionals. Service 'Building Blocks' already available with ATH-Praezis may be configured, utilized, or completely new solutions structured.

These core teams, carefully selected and resourced, collaborate with customers' staff in order to completely satisfy customers' objectives. Services are provided from a choice of several 'verticals'.

For more information, please contact your local ATH-Praezis representative or visit:www.ath-praezis.com

Get The Praezis Advantage